Bayfield School District 24 Clover Drive Bayfield, CO 81122

October 15, 2011

Marlene H. Dortch, Secretary Federal Communications Commission Office of the Secretary 445 12th Street, SW Washington, DC 20554

445 12th Street, SW Washington, DC 20554

Request for Review CC Docket No. 02-6

To Whom it May Concern:

Entity & BEN Bayfield School District (BEN 142382)

Contact Person Bill Bishop

Contact Information

Mailing Address 24 Clover Drive, Bayfield, CO 81122

Phone Number (970) 884-5555

Email bbishop@bayfield.k12.co.us

Service Provider Mitel Net Solutions, Inc. (SPIN 143008103)

Funding Year 2012

Application Type & Application Form 471 Application #859096 for Funding Year 2012

FRN Number 2385254

Appeal Reason FCDL dated August 21, Denied FRN for contract violation

Bayfield School District requests reconsideration of the USAC decision to deny on the basis that Bayfield School District did not have a signed contract in place prior to the filing of the form 471. Specifically Bayfield School District is requesting the commission to waive section 54.505(c) of the commission's rules on the grounds that the district must not only comply with FCC rule but must also comply with state and local procurement rules by having all contracts approved and signed by the school board.

Additionally, Bayfield School District contends that the allegations did not constitute waste, fraud or abuse of the E-rate program and the district acted in the spirit of the FCC rules by complying to the best of its abilities with the program rules.

Appeal Explanation:

Bayfield School District implemented a fair and open competitive bidding process by completing the form 470, waited 28 days and evaluated each proposal. Bayfield evaluated each proposal using a bid matrix that weighted the price of services heavier than other criteria. After evaluating each bid, Mitel Net Solutions, Inc. was the winning vendor. On March 20, Bayfield School District contacted Mitel and provided verbal affirmation that they were selected. In an internal email dated March 23, 2012, Crystal Joramo acknowledged their selection and understood contracts could not be signed until the Board



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1 Carlo Barrell

provided approval. The Bayfield School board approved and signed the contract with a copy being sent to Mitel on May 21st.

During the PIA review, copies of the signed contract and emails reflecting our correspondence with Mitel were sent to the PIA reviewer. Due to the formal contract reflecting a date later than March 20th, the application was rejected. Below is the denial comment from the FCDL:

"FCC Rules require that a contract be signed and dated by the applicant prior to the filing of the FCC Form 471 for the products and services requested. This requirement was not met."

Portions of our phone system are now over 10 years old and we are consistently having to piecemeal the system together to keep it in working order. Several times this year, the system has unexpectedly shut down while and it has taken considerable time and effort to get the system back on line. The equipment has reached "end-of-life" status and the vendor who provided support for this equipment has since left the state. We no longer have immediate access to vendors who are able to work on the system, so we must try to problem solve and do critical repairs in house as best we can. To compound our dire situation, the necessary components to make the repairs that are needed are no longer available.

A reliable phone system is an absolute necessity for any school district. Not only is it critical to the day to day function of business, more importantly it is critical to the safety and wellbeing of our students and staff. Our application for FCC funds is honorable and is in the best interest of our students, staff and operations. We have submitted a strong application and have been denied solely on the basis of timing due to necessary Board action. Due to the nature of this denial, we respectfully ask that you approve this appeal.

The Animas School District decision dated December 22, 2011 granted 46 appeals with a similar or identical situation and to be consistent with the FCC precedent, the Bayfield School District respectfully requests a waiver of the FCC rule that a contract be signed and dated prior to the filing of the form 471 due to the responsibility of the district to follow state and local procurement rules.

Sincerely.

Director of Technology

Bayfield School District

Appendix C:

Miles® AnyWare Change Order and/or Additional Services Authorization

Installation Add	lross:			AGREEMENT #				
Customer:				Service Order #	· Management	AN 7 MA 1 Additioning the	and the state of t	
Address:	Address:			JOB#				
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Appendix D

Monthly Hardware Fees

The following lable indicates the portion of the monthly Services charge that relates to the Hardware components during the Initial Torm, current as of the date of execution. This table may be updated by Mittel from time to time.

Milel Hardware Component	M.S.R.P. (U\$D)	Milel AnyWare Bundle Promotional Pricing (USD)	Monthly Recurring Payment (36 mos.) (USD)
Milel 5304 Bundle	210.00	180.00	5,00
Mital 5320 Bundle	295.00	288 00	800
Mitel 5330 Dundle	415.00	360.00	10 00
Mitel 5340 Bundla	515.00	468.00	13.00
Mite! 5360 Bundle	640.00	576.00	18.00
M.let 5810 Handsel	495.00	468.00	13.00
Mitel 5310 Conference Unit	720.00	720.00	20 00
Allgadani Console	1,845,00	1,800.00	50 00
UC Express Soliphone	90,00	72.00	2 00
Programmable Key Module 12	250.00	234.00	6 50
Programmable Key Module 48	430.00	414.00	11 50
Gig E Stand	180.00	144.00	4.00
Wireless Handset* requires 5330, 40 or 60	295.00	252.00	7.00
Wholess Headget* requires 5339, 40 or 80	495.00	360.00	10.00
Station Level Posting Adapter	238,00	216.00	6 00
Linksys SPA3102 Analog Phone Adaptor	09.00	90.00	2.50
All Bundles include a power blick and cord.	_ P = 0.000		Management Van Namen (1 and 1



Date: 5-	17-12						
Business N	ame: Bayfield School District						
Address:	24 Clover Drive			A 146 (1990) 6 1 (20-1-1-1)			,
City: Bay				State: C	O ZIP:	81122	,
Main Tel:	970-884-2496		pal Conf	act: Bill 8			
Fax Tel:	970-884-4284		Il Addres	•	op@baylleld k	12.co.us	
□Renewa	I Acct. Addendum	to Existing Ac	ct.				mubnabb
□New	□Conversion/Migration			Services?	**		
Please use	one agreement per product.						
Type of Ser	vice: Equipment 🛭						
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Part	Description	Qiy	List	Ext. List	NIPA % Disc	Cust Price	Ext Cust
,	ices - 5300 IP Phones and Poriphorals						
50005804	5330 IP Phone (Backlit)	3	370.00	1,110.00	38.00	229.40	588.20
50005915 50006191	PKM KIT - 48 KEY (for B5xx/53xx Phones) 5320 IP Phone	3 20	430.00 250.00	1,290.00 5,000.00	38.00 38.00	266.60 155.00	799.80 3,100.00
51005172	PWR CRD C7 2.5A 125V-NA PLUG	20	5.00	100.00	38.00	3.10	62.00
51011571	5304 IP Phone	136	165.00	22,440 00	38.00	102 30	13,912 80
51015276	5610 IP DECT Handset	1	495.00	495,00	38 00	102.30	102.30
51015131	48VDC ETHNT PWR ADPT 100-240V 802.3af	20	40.00	800.00	38 00	24.80	496.00
Sub Total			,	31,235.00			19,161.10
Total			•	31,235.00			\$19,161.10
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coordination pro customer may e this agreement,	by authorizes Mitel NetSolutions, Inc., to provide communic scess of the circuits required for the customer's services. He experience with other vendors and/or local telephone comp. Including terms on the facing page, the reverse side of this below by an authorized Mite/ArtelSqfqions manager.	owever Mitel Ne anles, Customer	Soluliona acknowled	posumes no res ges, understant	ponsibility for any diseased agrees to the	elays or problem	dillons o
Customer Si	ignatures (MXKU)		カー		£ []		_
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Authorized N	Ailel NelSolutions Manager Signature:						



1 PAYMENT AND BILLING

- a Service is provided and billed on a monthly (30-day) basis, beginning on the date that billing becomes effective. Service will continue to be provided until forminated in accordance with the terms of this agreement.
- b. The customer is responsible for payment of all charges for services furnished for all telephone numbers assigned to the customer. This agreement may not be assigned or transferred by the customer without Mitel NetSolutions inc. is express written approval.
- c. All bills will be payable upon receipt. A rebilling fee, at the rate of 1.6% per month, will be charged for past due accounts unless otherwise prescribed by taw, in which event the rebilling fee shall be charged at the highest rate ellowed by the taw.
- If Applicable may be required at any time to make an advance payment or deposit for the services to be provided.
- If notice of a dispute his to energies is not received, in writing, by Mile! NotSolutions Inc. within thirty (30) days after a billing statement is rendered, such billing statement shall have been determed correct and blinding upon the customer.
- 1. A charge of the greater of one percent (1.0%) of the amount owed of \$20.00 will be made on any insufficiently funded check returned to us on the customar's account.

2 YERM OF SERVICE PERIOD, NOTICE OF TERMINATION AND FARLY TERMINATION FEE

The customer hereby agrees to the minimum term of service and minimum monthly immount elected on page one of this agreement. The term of service shall begin on the date of first usage by the customer of the services provided feature. Unless Mitch NetSolutions Inc. receives in whill go at the address fisted on the root of this agreement a notice of termination of services by the customer on or before tribly (30) days from the end of the agreed service period. The services provided intercurber shall automatically renew at the same Monthly Recurring Commitment level and Terminate at the published rates in effect at the time of such reduced. The customer agrees to pay the monthly minimum emount regardless of whether setual usage equals the monthly informum emount. In the second limit the customer agrees to pay the monthly informum emount of the service patied. Then the customer agrees to pay the monthly remains of all invoices, a sum equal to () the minimum emount in the service patied. (a) this agreement, times the number of months remaining in the term of service patied. (b) long distance being prior to other minimum and full the dutter value of any promotional credit awarded the customer as set forth in the Special Projections document.

3 TERMINATION

Mitel NelSolutions Inc. may terminate discontinue or suspend service or cancel an application for service without notice and without incurring any tlability for any of the tottowng receives

- a. Non-payment by the customer after notice of any sum due to Mitel NetSolutions Inc. for more than thirty-five (35) days after the monthly service period.
- b. A violation by the customer of any law, rule or regulation of any governmental authority having jurisdiction over the service;
- c. Prohibition against Mitel NetSolutions Inc. from furnishing services by order of a court or other governmental authority having jurisdiction;
- d. The providing of false or inistending credit information by the customer;
- e. Inability of Millet NetSe'ultions for To provide comparable services under comparable terms and conditions due to unavailability of provider services.

4 WARRANTIES AND LIABILITIES

- 8 AS TO MITEL NETSOLUTIONS INC.'S SERVICE, MITEL NETSOLUTIONS INC. MAKE'S NO PROMISES, AGREEMENTS, UNDERSTANDINGS.
 REPRESENTATIONS OR WARRANTIES EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.
- 6 MITEL NETSOLUTIONS INC 'S LIABILITY IN PROVIDING SERVICE TO THE CUSTOMER IS LIMITED. THE LIMITS OF MITEL NETSOLUTIONS INC LIABILITY ARE FULLY SET OUT IN MITEL NETSOLUTIONS INC.'S TARRIFFS, MITEL NETSOLUTIONS INC.'S TARRIFFS FOR BREACH OF ANY WARRANTY OR NEGLIGENCE ON ITS PART IS LIMITED TO AN AMOUNT THAT DOE'S NOT EXCEED THE PROPORTIONATE CHARGE FOR MITEL NETSOLUTIONS INC 'S SERVICE TO THE CUSTOMER DURING THE PERIOD IN WHICH SERVICE WAS AFFECTED MITEL NETSOLUTIONS INC SHALL NOT BE LIABLE TO THE CUSTOMER FOR DIRECT, INDIRECT, INCIDENTAL OR CONSCIUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO SUCH DAMAGES ARISING OUT OF THE FOLLOWING. THE LOSS OF USE OF MITEL NETSOLUTIONS INC. SERVICES OR LOST REVINUES OR PROFITS, OR CLAIMS BY CUSTOMERS OR THIRD PARTIES ARISING OUT OF THE UNAUTHORIZED USE OR ACCESS OF MITEL NETSOLUTIONS INC. SERVICES OF THE CUSTOMER OR UNRELATED THIRD PARTIES ARISING OUT OF THE UNAUTHORIZED USE OR ACCESS OF MITEL NETSOLUTIONS INC. SERVICES BY THE CUSTOMER'S 600 NUMBER AND UNAUTHORIZED USE OF ANY AND ALL INTERSTATE INTERSTATE AND INTERNATIONAL LONG. DISTANCE TELEPHONE BERVICES (SOMETIMES REFERRED TO AS "TOLL FRAUD").
- C CUSTOMER ACKNOWLEDGES AND AGREES THAT IN THE EVENT THAT ANY GOVERNMENTAL AGENCY REVISES OR IMPOSES TAXES, OF ANY KIND, ON ANY SERVICE PROVIDED HEREUNDER, THAT MILL NETSOLUTIONS INC. RESERVES THE RIGHT TO PASS ON ALL SUCH TAXES WITHOUT NOTICE TO THE CUSTOMER.
- d Mild NetSolutions line is not liable to the customer for any act or omission of any other company or companies familiability a particular tree service.

 6. Mild NetSolutions line is shall be indemnified and field figurates by the customer against claims for fixed standard, intingement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the meterial, data information or other content transported over Mild NetSolutions Inc. feelflies, and claims for patient follogement arising from combining or connecting Mild NetSolutions line. Includes with apparatus and systems of the customer and all other claims arising and of any act or amission by the customer in connection with any service provided by Mild NetSolutions Inc.
- I Midd MetSolutions Inc. shall not be hable for and the customer indemnifies and holds Midd NetSolutions Inc. handless from any and all losses, of this, demains, suits or other actions, or any hability whatsoever whether sulfated inside, instituted or asserted by the customer or by any other or try or person or parsons, and sor any loss, damage, detection of destruction of the premises of the customer or of any other property whether owned by the customer or others, caused or planned to have been caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal, presence, condition, location or use of equipment or which provided by Mitel NetSolutions Inc. where each installation, operation, failure to operate, maintenance, removal, presence, condition, location or use to not the direct result of the neighbories of Mitel NetSolutions Inc. No agents or employees or other carriers shall be deemed to be agents or employees of Mitel NetSolutions.

5 MISCELLANEOUS

- a This Agreement is subject to and governed by the terms and conditions of governing tariffs of Mitel NetSolutions Inc. on file with federal and state regulatory authorities. In the event of a conflict between the terms of this Agreement and the Mitel NetSolutions Inc. tariffs, the terms and conditions of the governing teriffs shall move.
- h Any notice of demand ringilled of the customer of Inter-Tel will be effective when it is mailed, properly addressed, with postage prepaid to the other party at the address shown on the reverse side. Address changes must be provided in writing
- c. Mitof NetSolutions for entire agreement with the customer is contained to this Agreement, which includes all documents incorporated by reference including Mito NetSolutions for tariffs. This Agreement may not be changed except to writing by the parties.
- d. Any and all alignatory individuals below expressly state that they have full power and authority to act on behalf of the customer described on page 1 of this contract
- o The undersigned neigby expressly acknowledge and agree that he or she has read, understood, and agreed to the terms and provisions on all pages of this contract, and that this Agreement shall only become effective upon cross and acceptance by signature of an authorized Milet NetSolutions representative. I in the event of a dispute in the terms and provisions of this agreement, the prevailing party shall be entitled to reasonable atternay's fees in addition to all other remedies that the taw provides.
- g. For colls inhibited with a calling card connection tees apply to international and operator-assisted calls. Call for rares. Calling card calls, made from payphones will be assessed an additional surcharge to cover FCC-mandated payments for long-distance companies to payphone providers. Various rates apply for all calls infillated or terminated outside of the continental United States and to all calls terminating either intrastate, intro ATA, 1-800 or outside of the 40 contiguous United States.
- b. Services will be billed from the date of delivery by long distance carrier, minimum usage will be waived for first partial mouth following metallation



Bayfield School District APPENDIX A Mitel AnyWare Hosted Services 38 Months

Hostad	Product Doscripti VoIP: Priority 1 ERATE Eligible	un en	olt Gost		Extended
160	Milel AnyWare Standard User Seat	\$	12.60	¢	2.015.00
1	Yraffic Shapping Device	\$	30.00	\$ \$	30.00
5	E911 Support	\$	5.00	•	25 00
•	Unlimited Local Calling	•	Included	•	Included
	Unlimited 1 + Long Distance Calling		Included		Included
	Hot Desking		Included		Included
	Corporate Auto Attendant		Included		Included
	Voice Mall with Email Forwarding		Included		Included
	Hunt/ Ring Groups		Included		Included
	Internal 4 Digit Dialing		Included		Included
	Access to User Portal		Included		Included
	Localized E911		included		Included
	Call Transfer		Included		Included
	Call Pick Up		Included		Included
	Call Hold		Included		Included
	Speed Dial		Included		Included
	Direct Page		Included		bobuloni
	Record a Cell		Included		Included
	Do Not Disturb		Included		Included
	Cell History		Included		Included
	Local Number Portability		Included		Included
		E-Rate Priority One Eligib	le Monthly	\$	2,071.00
Non-ER	ATE Eligible				
5	Directory Listings	\$	9.95	\$	49.78
		Non-ERate Eligibi	e Monthly	\$	49,75
	Total Monthly Charges				WAIVED
	Installation				

LAN and WAN Readinose will be Customer's Responsibility

Price does not include taxes Standard Installation Interval Will Be 60 days All Installation charges will be walved on a 38 month agreement No other Obscounts or Promotions can Apply Completed by Crystal Joremo

MULTIPLE LOCATION ADDENDUM



Dale: 5-17-12	
Business Name: Bayfield School District-Administration (Offices
Address: 24 Clover Drive	
City: Bayfield	
Main Tel: 970-884-2496	Principal Contact: Bill Bishop
Fax Tel: 970-884-4284	transfer of the second of the
Addendum to Existing Account: Acct #	Bill Main Address for All Locations Bill Individual Locations
Business Name: Bayfield School District- High School	A Charlestoning and the part of the transfer of the contract o
Address: 800 County Road 501	The same of the sa
City: Bayfield	State: CO ZIP: 81122
Main Tel. 970-884-9521	Principal Contact: Bill Bishop
Fax Tel: 970-884-4226	E-mail Address: _bblshop@bayfleld.k12.co.us
Current Local Carrier:	Current LD Carder:
☐ Switched Services ☐ Dedicated Services	
Business Name: Baylield School District- Middle School	MINISTER IN CONTROL OF
Address; 615 East Oak	materials & 1 (4.14.14 to see F) & 1/4 miles conditionally compared to see F)
City: Bayfield	State: CO ZIP: 81122
Main Tel: 970-884-9592	Principal Conlact: Bill Bishop
Fax Tel: 970-884-4110	
Current Local Carrier:	Current LD Carrier:
☐ Switched Services ☐ Dedicated Services	
Business Name Bayfield School District- Elementary Sch	001
Address: 551 East Muslang Lane	
Cily; Bayfield	
Main Tel: 970-884-9571	
Fax Tel: 970-884-9572	
Current Local Carrier:	Current LO Carrier;
Switched Services Dedicated Services	☐ Local T-1 Monthly Cost Equipment Sale? ☐ YES ☐ NO
Business Name: Baylield School District- Primary School	The state of the s
Address: 658 South East Street	
City Bayfield	State: CO ZIP. 81122
	Principal Contact: 8ill Bishop
Fax Tel: 970-884-0594	E-mail Address: <u>bblshop@bnylield.k12.co.us</u>
Current Local Carrier:	Current LD Carrier
Switched Services 🔻 Dedicated Services	
Outton of Blanchur.	
	TWA.
Print Name:	Fodorol ID #Lor Coulo Consults
Date:	
	Branch/Ageni Sales Rep: Crystal Joramo/ Stacle Nowak
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NelSolutions Customer Support



		☑ New Custon	uet 🗆	Existing Custom	87
CU.JUMER INFORMATION	Cus	tomer information		MAIN FAX #	
Buyfield School District		070-084-2490		970-884-4794	
CORNENT SERVICE ADDRESS	SUMF FLOOR OFF REGIME	010-004-2408	COUNTY	210.004,4204	Zir
24 Clover Drive		. Hayfield		ÇO	81172
PR MARY CONTACT NAME	PRIMARY CONTACT PHONE #	PRIMARY CONTACT TAX A		PRIMARY EMAIL	
Bill Bishop	970-884-2486	970-884-4284		blysnoppthay he	10 × 12 <u>co os</u>
CURRENT LOCAL SERVICE PROVIDER	CURRENT LONG DISTANCE SE	RVICE PROVIDER	CURRENT PITERK		THE PARTY OF THE P
By signing below, I am authorizing Mile the provision of the following type(s) of Local Exchange Service. To Whom It May Concern: We have related Milet Netsolutions, & our telecommunications and services, our telecommunications and services, our telecommunications and services of our eclude our ability to act in our own be Milet NetSolutions 885 Tradomark Drive Reno, NV 89821 If I later wish to return to my Current Considerations may have different calling those differences and am willing to be The services selected above to the Bill BTN(s), and no others;	at NetSolutions to become my new tell service. InvatATA You Service Service Rono Nevada 6 Under the terms of this agreement and orders. The agency shall continue in contain when we deem it necessary. Upocal Service Provider, I may be required areas, rates, and charges than my Cobilled accordingly.	Service Service Demost 9621, as our authorized agreed but this letter, we do here itset until you are notified or maquest please sent any and the pay a reconnection of current Telephone Company	place of my current leng Distance Service ent to Interface with aby authorize Mitel of its cancellation in a correspondence to rerge to that compa y, and that by signin	I telephone companional your company(les) NetSolutions to har writing. This authous:	tong Distance Service regarding all aspects of the all negotiations for fixallon shall in no way and that Mile)
		BTN(s)			
Address	City , State, Zip	Phone Number	Phone Number	Phone Number	Phone Number
24 Clover Drive	Hayfield, CO 81122	070-884-2496	**		
800 County Road 501	Bayfield, CO 81122	970-884-9521			
615 East Oak	Bayfleld, CO 81122	970-884-9692	**		
551 East Mustang Lane 658 S. East Street	Baylloid, CO 81122 Baylloid, CO 81122	970-884-9571 970-884-0881	~ * * * ****** * *********************	1 V WALL AND COMPANY July 19 644 11 11	
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Water Committee of the				****	
further understand and agree that in it must attach a fist of EACH telephone by signing below, I certify that I have retied to telephone number(s) listed above.	number to be switched to Milet NetSi	olulions.			
	Custo	omer Acceptanco			
SPANTAR SIGNATURE	-lyp-8>			DATE ()5/524	1/2
COSTOMETI NAME (PRINTED)	algores		DI COL	mot Fihe	mae
	Organis for gra	885 Trailernark Drive • N	ono, NV 89521 • 1: 1		istoinei Support 800:744-6464

TOLL FREE RESPONSIBLE ORGANIZATION FORM



Custome	or Information	307	
COMPANY HAVE WITH CURRENT PROVIDER	BILLING CONTACT HAAF		
Bayfield School District	Bill Blahop		
BILTING YDDWESS	CHY	STATE "	in T
24 Clover Drive	Haylfuld	co	81122

Important Note: Toll Free numbers are transferred to Mitel NetSolutions after your SIP services have been installed. This process can take five to ten business days to complete and you will have Toll Free traffic with your previous provider until the transfer is complete.

der of Existing Toll-	Toll-Free Number(s)	DNIS Digits	Toll-Free Directory Listing
Free Number	, = 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	21114 - 13114	Company Name Listed
, , , , , , , , , , , , , , , , , , , ,			(Addi'l Charges Apply for Listing)
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			Listing 1:
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			Listing 3:
		Information regardi	
	your toll Free number doos r	iot (ominal) on your SIP s	orvice then standard pricing will apply.

I attest under penalty of law as an authorized employee or an authorized agent of the company named about, that said company is the exclusive end user subscriber of the Toll Free number(s) listed above and that said company assumes all liability for the interpreparation of traffic of any other and user subscriber with regard to the Toll Free number(s) listed. I also understand that this request for a Rap/Org change does not constitute an order for disconnect of service with my existing carrier(s). I continue to accept responsibility for notifying my existing carrier(s) of any intention to disconnect and/or change my Toll Free service after my new carrier has been designated by this Resp/Org for the Toll Free number(s) listed above.

	Agreed to by:		
CUSTOMEN SIGNATURE	CUSTOMFRAME.	DATE /	
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FOHNALY HAITE	,
IMPORTANT: This form is REQUATO for all customers 13touse read the following:	* *
Each customer receives 1 single line white page and 1 single line yellow page listing for the main phone number. We do additional white page listings for an additional charge. Mitel NetSolutions provides only basic straight line listings in the vimitel NetSolutions does not provide any graphical advertising listings in either the white or yellow pages.	
If you are currently being billed for any yellow page listing or advertising other than itemized below, you will continue to be those services by the yellow pages publishing company even after your phone service is switched to Mitel NetSolulions. The deadline for phone book updates varies by area according to the publishing schedule. If your order is placed after the	
your directory listing request may not appear in the next printed version. Directory assistance (411) is updated when you completed	
Primary Directory Listing	
Now Clining Daleto	
Literal Telephone Number: 97 0-984-2498 Yellow Page Heading:	
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Street Number: 800 Street Prefix: Suite/Floor/Room:	
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Please use another directory listing form if you require more than two listings.	To proper services and the services are the services and the services and the services are
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By my signature, 1 acknowledge that I have reviewed and approve information on this form. I understand that any mistakes or errors runs in the associated Directory Listing, and 1 accept full respons the formation on this page. Datus: Da	will result in
NetSolutions Customer 885 Tradomark Difve • Rena NV 89521 • E 1-800-821-1651 • F: 1-800-2	Support



Customer Informat	lon
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Each customer receives 1 single line white page and 1 single line yellow pa additional white page listings for an additional charge. Mitel NetSolutions p Mitel NetSolutions does not provide any graphical advertising listings in eith	rovides only basic straight line listings in the white pages.
If you are currently being billed for any yellow page listing or advertising oth those services by the yellow pages publishing company even after your phother than deadline for phone book updates varies by area according to the publisyour directory listing request may not appear in the next printed version. Discompleted.	one service is switched to Milet NetSolutions. Thing schedule. If your order is placed after the deadline,
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Please use another directory listing form if you re	equire more than two listings.
Customer Accopta	100
ustomer And And Datus of Popular	signature, I acknowledge that I have reviewed and approved all the ation on this form. I understand that any mistakes or errors will result in in the associated Directory Listing, and I accept full responsibility for the cy of this page.
	NetSalutions Customer Support & Driva • Reno, NV 8952) • T. 1-800-821-1661 • F. 1-800-244 6464

DIRECTORY LISTING ORDER FORM



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U/	V	865 Yrademark Drive + Reno, NV 89521 + T: 1-860-	





Thirty The Design Co.

Here's a guick review of your Mitel AnyWare installation responsibilities. For complete process and timelines refer to the Mitel AnyWare Path to Excellence Document.

You Provide:

- . To ensure installation is as smooth as possible, please review and validate your order when contacted by the Order Administration group.
- * Please be responsive when the Mitel AnyWare Service Implementation Specialist completes the initial implementation call to review critical timelines, system setup and service delivery process with you.
- It is critical that the site contacts listed on the order are knowledgeable about your LAN and telecommunications infrastructure.

- It is recommended that you have a LAN that supports QoS/Priority Queing or that you set up a voice and data VLAN.
- Implementation of managed switches at each service location is recommended instead of hubs or unmanaged switches.
- To reduce the likelihood of service-related issues please confirm that your routers support QOS/Priority Queing. These routers will help ensure that enough bandwidth can be allocated and prioritized to handle VolP and internet traffic.
- Bandwidth, as well as LAN congestion, may affect quality of service with new VoIP services. Upgrading or extending the network to accommodate the demands of data and voice traffic might be required.

- It is the customer's responsibility to verify that any alarm lines, lax lines or other emergency lines are operational once the MItel AnyWare service
- If ATA devices or additional ATA devices are required to support these lines, please consult the Mitel AnyWare Support Specialist Team.

· Please cancel service with previous providers; Mitel AnyWare cannot disconnect service from a previous service provider.

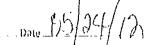
- It is imperative that you lill out and provide accorate information on the System Design Site Information Sheet for each location being set up. This information must be provided to the SIS (System Implementation Specialist) before any orders can be generated for your system installation.
- You must provide your private IP address range, client DHCP server details, client firewall details and public IP address of client internet router/ modem along with other key items within the System Design workbook.

- To ensure a smooth installation, it is recommended that the Mitel AnyWare solution be installed side-by-side with your existing solution. This will allow for system changes if required and provide the user with the ability to review the Feature Teacher Training Yool real-time.
- There will be a guiet period of five days on all system setup. changes prior to system installation to ensure all programming changes are completed.
- Warning: Mitel AnyWare E911 service may not function in the event of a broadband connection failure or loss of electrical power.

- If Mitel AnyWare is moving (LNP) existing numbers from a previous communications provider to the Mitel AnyWare service, please confirm that all numbers are listed and billing under the same customer name as notated on the agreement and a complete and accurate list of all existing numbers that are to be converted to the service has been provided to your SIS. If for any reason numbers listed under a different name are porting, customer will be required to LNP those numbers to the correct name before they can be added to the Mitel AnyWare service.
- When transferring (LNP) numbers from a previous provider, issues may arise that are beyond Mitel AnyWare control. To help prevent these circumstances as well as any unexpected billing from the previous service provider, please verify that all telephone numbers and names of providers are provided to the Mitel AnyWare SIS.
- It is recommended that the Mitel AnyWare service be installed 3-5 days prior to any LNP order being completed.
- Milel AnyWare is not responsible for additional billing by the current provider.

- Mitel AnyWare service is designed to provide hosted voice connectivity for customer sites with their own LAN infrastructure. It is extremely important to understand and comply with the minimum LAN voice requirements listed in the section above.
- All local network configuration and support is carried out by the customer or their IP representative. Mitel AnyWare will provide assistance and guidance as required.
- Mitel AnyWare can provide additional professional services to help with any customer-related LAN or equipment issues il needed along with comprehensive cloudNOC monitoring services.





From: Goodman, Curtis

Sent: Thursday, April 12, 2012 4:54 PM

To: Joramo, Crystal

Cc: Cosme, Peter; Baity, Kristopher; Maggard, Michele; Rufus, Heather

Subject: Bayfield School District/ Chose Mitel AnyWare

Crystal,

I wanted to let you know our Legal and Regulatory Contract Administrator(s) received a 471 acknowledging the school has chosen Mitel NetSolutions for the upcoming school year beginning 7/1/2012. Next we will get the 486 form from the Govt acknowledging the funding they will get, but you should reach out to them and let them know we received it. Once the 486 comes out, they will sign contracts. J

Please let us know if there are any questions.

Thanks,

Curtis

Curtis Goodman | Mitel Network Solutions | Enterprise Account Manager | Office: (602) 532-4181 | Fax: (602) 388-1184 curtis goodman@mitel.com

NetSolutions Customer Service: (800) 821-1661 or NSCS@mitel.com

From: Joramo, Crystal

Sent: Friday, March 23, 2012 2:53 PM

To: Goodman, Curtis

Subject: RE: Bayfield School District/ Mitel AnyWare Pricing

We got the verbal, but they are going for board approval early April. Due to sign docs in April from what customer told us.

Crystal Joramo **Enterprise Account Manager** Mitel NetSolutions

Tel.: 303-643-9143 Ext. 24143 Tel.: 877-734-5519 Mobile: 720-984-8546 Fax: 303-395-2678

Email: crystal joramo@mitel.com



99 Inverness Drive East Suite 100 Englewood, CO USA 80112 www.mitel.com



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SIP

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Bill,

In talking to our ERATE and NJPA specialists, they stated to make sure the signed docs are dated on or before March 20th or the SLD could deny funding. They also stated that most school districts are moving forwad on signed docs now because of this. I let them know that you still needed to get proper board approval. Im not sure when your meeting will be set in April, but if you have the ability to set it I would suggest you make it early April because of funding purposes. If you would like to talk further about this let me know.

Thanks,

Crystal Joramo Enterprise Account Manager Mitel NetSolutions

Tel.: 303-643-9143 Ext. 24143 Tel.: 877-734-5519 Mobile: 720-984-8546 Fax: 303-395-2678

Email: crystal joramo@mitel.com



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